



1st Annual Development and Construction Conference

Forecasting * Capacity Building * Workforce

Sponsoring Organizations

Anacostia Waterfront Corporation

*Committee on Economic
Development of the Council of the
District of Columbia*

*DC Sports & Entertainment
Commission*

*Department of Small and Local
Business Development (DSLBD)*

*Department of Employment
Services (DOES)*

*Department of Housing and
Community Development*

*Washington, DC Economic
Partnership*

Conference Organizing Committee

- *Anacostia Economic
Development Corporation*
- *Architect-Engineers Council
(AE Council)*
- *Clark/Hunt/Smoot, a Joint
Venture*
- *DC Chamber of Commerce*
- *Howard University School of
Business*
- *Ibero American Chamber of
Commerce*
- *Jair Lynch Companies*
- *Mid-Atlantic Council of
Carpenters*
- *National Association of
Minority Contractors, DC
Chapter*
- *National Minority Business
Coalition*
- *Opportunities Industrialization
Center of DC*
- *Ward 7 Business &
Professional Association*

EVENT: The 1st Annual Development and Construction Conference.

PLACE: Washington DC Convention Center

DATE: April 24-25, 2007

SPONSORING ORGANIZATIONS: District of Columbia's Committee on Economic Development of the Council of the District of Columbia; Department of Employment Services (DOES); Department of Small and Local Business Development (DSLBD); the Washington District of Columbia Economic Partnership (WDCEP); Anacostia Waterfront Corporation; DC Sports & Entertainment Commission; Department of Housing and Community Development (DHCD); and the District of Columbia Finance Agency (DCFHA).

ORGANIZING COMMITTEE: DC Chamber of Commerce; Opportunities Industrialization Center of DC; Architect-Engineering Council; Ibero American Chamber of Commerce; Clark/Hunt/Smoot, JV; Jair Lynch Companies; National Minority Business Coalition; Howard University School of Business; National Association of Minority Contractors, Washington, DC Metropolitan Area Chapter; Mid-Atlantic Council of Carpenters; Anacostia Economic Development Corporation and the Ward 7 Business & Professional Association.

CONFERENCE PURPOSE:

Forecasting Opportunities: The conference will forecast development, architectural, engineering, construction, construction workforce and retail opportunities in the development and construction industries between 2007 and 2015. The discussion will focus only on projects that are controlled by the District Government or receive financial benefits from the District government. The forecast information will detail the specific workforce opportunities open to District residents in the construction industry and outline by discipline and construction division opportunities projected for Local, Small, and Disadvantaged Businesses (LSDBEs). Forecasting information will be presented for each project.

Capacity Building: The conference will also present a measure of the capacity and capabilities of District residents, students and LSDBEs to adequately take advantage of the opportunities over the next eight years. The conference is being structured to discuss how the public and private sectors can work together in the development and construction industries to increase the size, scope and scale of LSDBEs. The conference will also focus on educational and training strategies that increase the job readiness of District residents and students for the development and construction marketplace.

Access to Capital: In addition, the conference will discuss how the flow of capital – working capital, equity, mezzanine, etc – can be mobilized to increase the size, scope and scale of LSDBEs from development to retail.

Human Capital: The conference will seek to engage the District School system, UDC and Charter schools in a discussion about developing a critical career path that a student can follow who is interested in development, architecture, engineering, construction management, the construction trades, or retail.

Social Capital: The conference will establish an environment for participants to interact with each other.